## LITEON®敦南科技 LITE-ON SEMICONDUCTOR CORP.

Creating value for customers and shareholders

www.liteonsemi.com

**Corporate Presentation** 

September, 2013



LSC Company Background

## **Company Snapshot**



Taiwan Stock Code : 5305

Date Established : 1990 April 12<sup>th</sup>

Capital : NTD 4.4 Billion

No. of Employees : about 3,292 (As of Jun, 2013)

2012 Revenue (consolidated) : NTD 8.6 Billion

Major products : Over 80% of Green Power related

semiconductor components

Book Value : NTD 16.54 (per share)

(As of Jun 2013)

Certification : ISO-9001, ISO-9002, ISO-14001,

**TS16949, OHSAS** 







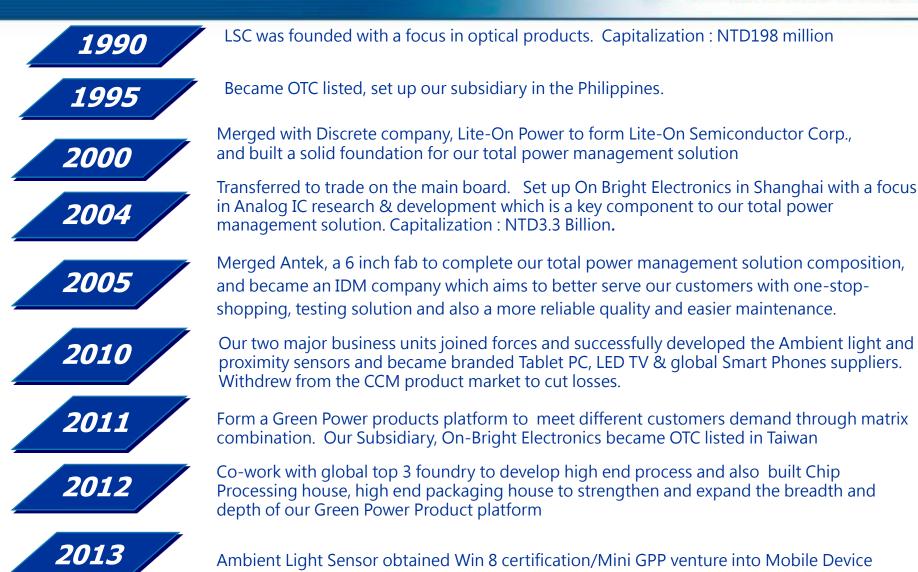






### **Company Milestones**





## About Lite-On Semiconductor Corp.,



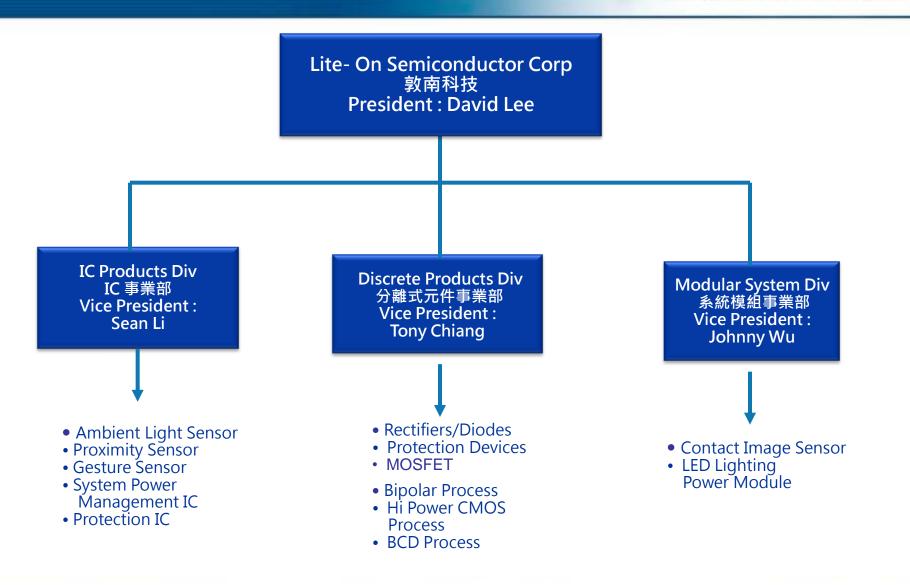
Lite-On Semiconductor Corp designs, develops, manufactures, packages and tests a wide series of green power related semiconductor components that are mainly applied on communications, information, consumer electronics products' switching power supplies and system power supplies.

We combine discrete, Analog ICs and Optical sensors etc to build a total power management solution to achieve maximum power saving results.

We aim to strength and expand the breadth and depth of our Green Power product platform to satisfy our customers' one stop shopping convenience.

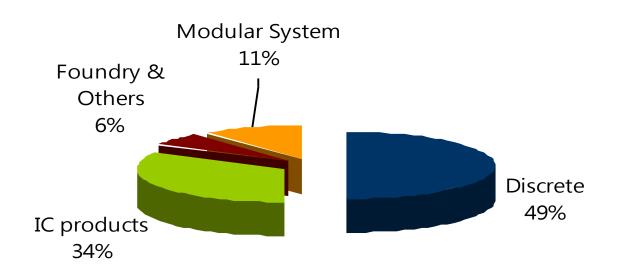
## LSC Organization Chart





## Sales Distribution Q3 2013





Products	1Q 2013	2Q 2013	* 3Q 2013	QoQ	YoY
Discrete	51%	50%	49%	6%	15%
IC Products	31%	33%	34%	6%	31%
Foundry & Others	6%	6%	6%	12%	43%
Modular System	12%	11%	11%	11%	-21%
Total (Million)	2,074	2,517	2,690	7%	15%

\* Note: Q3 result is self consolidated

### LSC Products Market Positions





## Win 8 compatible



Device	<b>‡</b>
Select an OS (optional)	
Windows 8 Client	<b>‡</b>
Select a product type (optional)	
	<b>‡</b>

	<b>‡</b>
Enter a search value (e.g. the name of a product)	
light sensor	



Product name ^	Company	Certifications
AL3320x Series Ambient Light Sensor	Lite-On Semiconductor Corp.	Certified for Microsoft Windows 8 Client family, x86 Certified for Microsoft Windows 8 Client family, x64
Ambient light and Proximity Sensor	PixArt Imaging Inc.	Certified for Microsoft Windows 8 Client family, x86 Certified for Microsoft Windows 8 Client family, x64
Ambient Light Sensor	Lite-On Semiconductor Corp.	Certified for Microsoft Windows 8 Client family, x86 Certified for Microsoft Windows 8 Client family, x64
Ambient Light Sensor	Capella Microsystems Inc.	Certified for Microsoft Windows 8 Client family, x86
Capella Micro CM3232x Ambient Light Sensor	Capella Microsystems Inc.	Certified for Microsoft Windows 8 Client family, x86
Capella Micro CM332x Series Color & Ambient Light Sensor	Capella Microsystems Inc.	Certified for Microsoft Windows 8 Client family, x86
Capella Micro CM3677x Series Long Distance Human Presence & Ambient Light Sensor	Capella Microsystems Inc.	Certified for Microsoft Windows 8 Client family, x86
Capella Micro CM367x Series Long Distance Human Presence & Ambient Light Sensor	Capella Microsystems Inc.	Certified for Microsoft Windows 8 Client family, x86
Capella Micro Color & Ambient Light Sensor	Capella Microsystems Inc.	Certified for Microsoft Windows 8 Client family, x86
Capella Micro Long Distance Human Presence & Ambient Light Sensor	Capella Microsystems Inc.	Certified for Microsoft Windows 8 Client family, x86
CM3218x Ambient Light Sensor	Capella Microsystems Inc.	Certified for Microsoft Windows 8 Client family, x86
PAC7672 Ambient light and Proximity Sensor	PixArt Imaging Inc.	Certified for Microsoft Windows 8 Client family, x86 Certified for Microsoft Windows 8 Client family, x64



**Financial Reports** 

## 2013 Interim Report YoY Comparison



In NT Millions	1H 2012		1H 2013		YoY
	Amount	%	Amount	%	%
Net Sales	4,236	100.0	4,591	100.0	+8
COGS	3,437	81	3,581	78	4
Gross Profit	799	19	1,010	22	26
Operating Expense	694	16	806	18	16
Operating Profit	104	3	205	4	97
Other Income/Expense	82	2	36	2	-56
Profit Before Tax	187	4	241	5	29
Profit After Tax	61	1	63	1	3
EPS	0.14		0.14		0

Audited 2013 August

# Q2 2013 Highlights – QoQ Comparison LITEON 敦南科技



In NT Millions	1Q 2013		2Q 2013		QoQ
	Amount	%	Amount	%	%
Net Sales	2,074	100.0	2,517	100.0	22
COGS	1,661	80	1,919	76	16
Gross Profit	412	20	598	24	44
Operating Expense	371	18	435	17	17
Operating Profit	41	2	164	7	300
Other Income/Expense	(4)	-0.2	40	2	1100
Profit Before Tax	37	2	204	8	451
Profit After Tax	(13)	-0.6	77	3	692
After Tax EPS (adjusted)	(0.03)		0.17		667

**Audited 2Q 2013 Financial Report** 

## Q2 2013 Highlights – YoY Comparison



In NT Millions	2Q 2012		2Q 2013		QoQ
	Amount	%	Amount	%	%
Net Sales	2,380	100.0	2,517	100.0	6
COGS	1,859	78	1,919	76	3
Gross Profit	521	22	598	24	15
Operating Expense	366	15	435	17	19
Operating Profit	156	7	164	7	5
Other Income/Expense	47	2	40	2	-15
Profit Before Tax	203	9	204	8	1
Profit After Tax	103	4	77	3	-25
After Tax EPS (adjusted)	0.23		0.17		-26

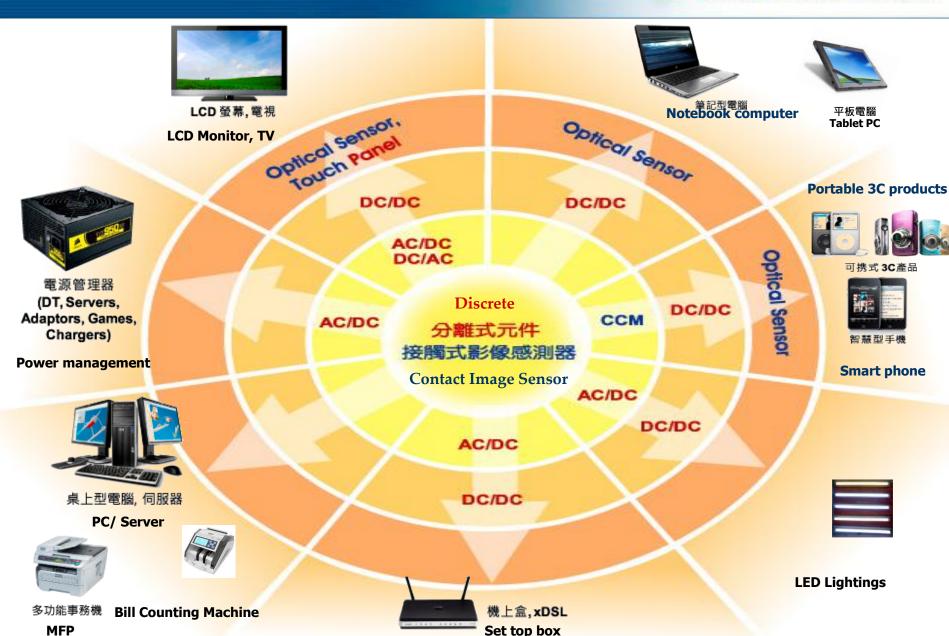
**Audited 2Q 2013 Financial Report** 



LSC Product & Customer development strategy

## **Products Development**





### Profitable Growth Strategy



Product Expansion LSC Revenue & Profit Growth

Market Expansion

- Expand Product Breadth & Depth
- → from PCs to Industrial / Household Appliances / Mobile Devices
- Miniaturization & Power Efficiency
- → from power supply to charger

Green Power Platform

→ increase sales and services with minimum effort increase

## LSC presence in Mobile Device



#### Off Line Power Management

- \* GPP Bridge
- \* Schottky
- \* MOSFET
- \* PWM
- \* Linear Regulator

#### Protection

- \* ESD Array
- \* USB 2.0/ USB 3.0 ESD
- \* Thunderbolt ESD
- \* Battery Management System IC



#### System / Battery Power Management

- \* Schottky
- MOSFET
- \* Proximity Sensor\* Ambient Light Sensor\* Small Signal Diode
- \* PWM
- \* Linear Regulator









## Investment Highlights



#### Fundamentals:

- >20 years of operation, over 60% of payout ratio.
- 2. Belongs to the Lite-On Group
- 3. On Bright & Diodes Inc injection

### Near Term Improvement:

1. 3Q Revenue / Net Income improvement.

## Long Term Improvement:

- 1. Mobile Device TAM is >6x PC & NB
- Continue to improve the breadth and depth of the Green Power Platform to expand market and customer penetration.



### **LSC Production Sites**

### Keelung Plant Year 1990









• Total Space: 3126M2

• Employee: 400 persons

Products: R & D \ Sales office \ 4" Fabs on Thyristor

TVS / SF / TSPD / ESD Array

## Shanghai (SSEC) Plant Year 1993









• Total Space: 20,473M2

• Employee: 740 persons

Products: 3" GPP Fab \ Assy / Test

(APD · SMD · TO220 ect.)

## Lite-On Semi (Wuxi) Year 2004









• Total Space: 100,000M2

• Employee: 469 persons (Modular System)

165 persons (Discrete)

Products: 4" GPP Fab (1F)

### Wuxi WMEC Plant Year 2005









• Total Space: 136,701M2

• Employee: 686 persons

Products: KPB / GBU / KBJ / GBJ / GBP / GBL / DF

HDDF / TO-220W / ITO-220W / SO8 /QFN /SOT23-6

### Hsinchu Plant Year 2005









• Total space: 12,312 M2

• Employees: 421 persons

• Products: Bipolar, BCD, CMOS process



Thank You!



**Appendix** 

# Lite-On Group Listed Around The World LITEON®敦南科技



#### LITEON®

#### Lite-On Tech

(2301 TW)

2012 Rev

**USD 7.2 B** 

\*WW #1 NB Adaptor

\*Mkt Cap USD 2.8 B

#### Lite-On Japan

· Listed on Jasdaq • Japan Branch

#### **LITEONMOBILE**

- Founded in Finland
- WW # 1 casing supplier

#### **&LOGAH**

#### Logah

(3593.TW)

2012 Rev

USD50M

· WW #2 inverter supplier

#### 

#### Lite-On IT

(8008 TW)

2012 Rev

**USD1.7B** 

\*WW#2 ODD Supplier

Merged

#### Silitech

(3311 TW)

2012 Rev

**USD 307 M** 

\*WW#1 Keypad Suppli er for Handset

#### Actron

(8255 TW)

2012 Rev

**USD 99 M** 

\*WW top 3 automobile discrete Supplier

#### LITEON®

#### Lite-On Semi

(5305.TW)

2012 Rev

USD293M

· WW #1 GPP Supplier

#### **Diodes**

(DIOD)

· Listed on Nasdag

Established in 1959

### **On-Bright**

#### **On-Bright**

(F 4947 TW)

**Green Energy IC** Supplier

#### ⑥ 金居銅箔

#### Co-Tech

(8358.TW)

2012 Rev

**USD160M** 

· 5% global market share

### **Serving Global Customers**







































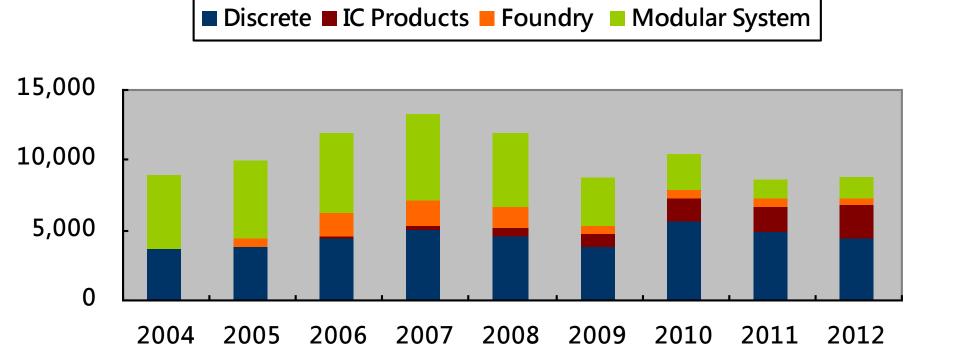






### Lite-On Semiconductor Corp. Revenue





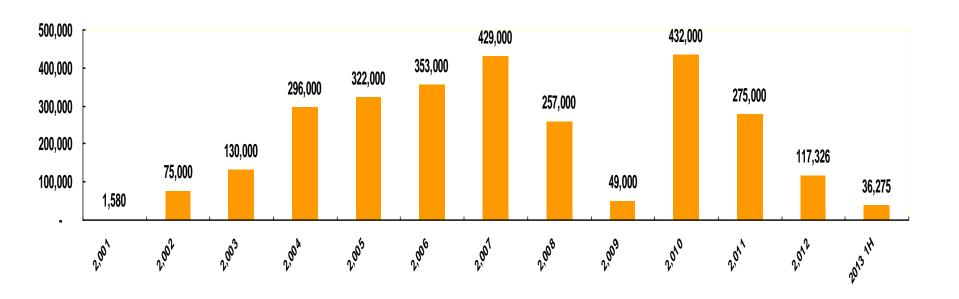
**Unit: NTD Million** 



LSC's Golden Eggs

### 2001~2013 1H DIC Contributions



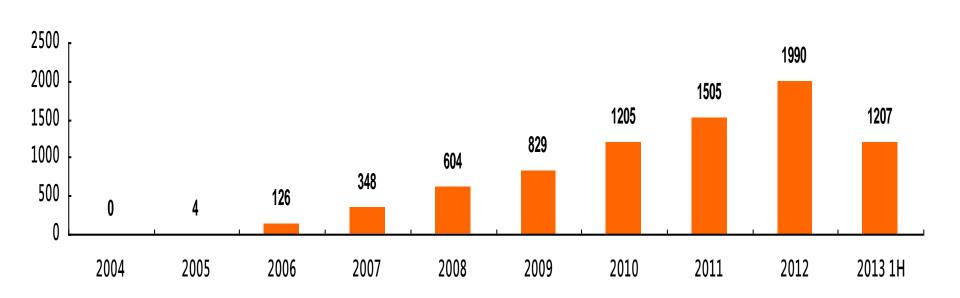


Units: NTD K

### **On-Bright Electronics Revenue**







**Units: NTD Million**